

Employment offer: Chemist Interpreter to the Chairman in a cosmetic manufacturer

Description of the firm: a large-scale cosmetic manufacturer located in Seattle-WA, (Shoreline and a bigger center around Seattle), which enters a rapid deployment phase with objective of 100m\$ sales in the first two years. Once fully deployed the firm will have 70 core employees, revenues above 1bn\$, and a market capitalization of 12bn\$. It's a high class firm which is deploying in science and not in technology. The product portfolio consists of 30 ranges of 6 products each, (facial products 60%, body care products 20%, hair care and hair dyeing products 20%). Industrial organization scope: product design, formulation, manufacturing outsourced to private labels, distribution (owned sales venues 40, licensees 120), product assessment (owned magazine, and a large social club of cosmetic effect analysts). Zones of sales: WA and the neighboring states; US-wide Internet sales for special niche with likely large expected market share. The magazine, "The Cosmetic Pilot", and historical database, which will try and become a reference in neutral assessment of products and their effects. The magazine also provides tactical inputs throughout the firm activities. It is for cosmetic professionals, massmarket consumers.

Organization of the firm: 3 directors each leading a department: Finance and Contracts (the CFO is a high caliber bank investor), Economics and Pricing, Products and Magazine and a large institutional investor co-owner of the firm and owner of an international corporation of very high level (science, technology, finance).

The team of the Product and Magazine Department: 1 director, also the owner of the firm, and 1 product design manager define the portfolio of cosmetic products; 1 senior chemist (resource person in cosmetics for the other chemists), 2 formulation chemists, 1 R&D chemist, 1 R&D chemist manager and chemist assistants; 6 project manager specialists follow the products from conception to marketing; a multitude (1500 at full deployment) of cosmetic effect analysts from the social club assess the marketing and desired effects (not the safety) of products; and a team of 3 journalists (1 chemist journalist, 2 journalists).

Competitive advantages of the firm:

- vertical integrated firm (design to sales) and few intermediaries to better profit margin;
- sophisticated process of product design;
- solid strategy in particular innovative strategy of sales;
- support of a specialized magazine;
- advanced and uncommon methods of management that maximize Human Capital Value very effectively, less expensive, that give a better satisfaction and qualification of the employees;
- the firm can provide easy housing options.

Role of the Chemist Interpreter

You are part of the Office of the chairman. The chairman is also the director of the Product and Magazine Department, the owner of the firm.

The activities you will see:

- chemistry with specialist scientists;
- R&D process and management;
- executive tasks with the chairman;
- tasks with the other executives (strategies);
- the owner tasks (finance with the chairman and the CFO);
- creation and management of a specialized magazine;
- social club of cosmetic effect analysts.

Advantage of the position: we give you a maximum of accelerators in several dimensions providing you a unique experience in many disciplines: science specialists, science management, economic management, executive and entrepreneurship. It's a rare opportunity.

Your important task

A continuous French exercise: everybody in the firm comes from big American firms but the chairman is French (France, country of cosmetics). Her writing and reading are almost acceptable but her ability for listening and speaking is lacking. Your major task will be 1) to help her to understand everything that is said or written in English and 2) to translate or correct her letters and records.

In the first months, during meetings, you will have a lot of work for translating and summarizing the main ideas or concepts in real time. The chairman and you will find tactics to tackle this language barrier in order to catch up with the main conversation.

Gradually joining the product design team

After the creation of the magazine, you could join the product design team (part-time) and continue your interpreter role. A French speaking journalist will take turns with you for the work of interpreter. Depending of the chairman's progress in English, this interpreter work should decrease.

Requirements : Bachelor's degree or Master's degree in chemistry; good level in French.
2 to 5 years of experience.

To apply: Email your resume attention to Josiane Maillet at careers@cosmeticpilot.com.